



# 1Q26

FIRST QUARTER

2026 EARNINGS

RELEASE

**Investor Relations**

**Monterrey**

**Ulises Fernández De Lara**

[ulises.fernandezdelara@arcacontal.com](mailto:ulises.fernandezdelara@arcacontal.com)

Tel.: +52 (81) 8151.1525

**Emma Rebeca Pinto**

[emmarebeca.pinto@arcacontal.com](mailto:emmarebeca.pinto@arcacontal.com)

Tel.: +52 (81) 8151.1814

**New York**

**Melanie Carpenter**

Ideal Advisors

[melanie@ideal-advisors.com](mailto:melanie@ideal-advisors.com)

**Public Affairs, Communications, and Sustainability**

**Guillermo Garza**

[guillermo.garza@arcacontal.com](mailto:guillermo.garza@arcacontal.com)

Tel.: +52 (81) 8151.1441

**Vicente Chávez**

[vicente.chavez@arcacontal.com](mailto:vicente.chavez@arcacontal.com)

Tel.: +52 (81) 8151.1400



# ARCA CONTINENTAL REPORTS 1Q26 RESULTS WITH RESILIENT PERFORMANCE AND OPERATIONAL DISCIPLINE

Monterrey, Mexico, April 23, 2026 – Arca Continental, S.A.B. de C.V. (BMV: AC\*) (“Arca Continental” or “AC”), the second-largest Coca-Cola bottler in Latin America, announced its results for the first quarter of 2026 (“1Q26”).

## Table 1: Financial Highlights

### CONSOLIDATED DATA IN MILLIONS OF MEXICAN PESOS

	1Q26	1Q25	Variation %
Total Beverage Volume (MUC)	563.1	547.5	2.9
Net Sales	57,128	57,039	0.2
EBITDA	10,630	10,646	-0.2
Net Income	3,792	4,144	-8.5

Total Beverage Volume includes jug water.

Net Sales not including Revenues outside the territory (OT) in USA.

EBITDA = Operating Income + Depreciation + Amortization + Non-Recurring Expenses.

### FIRST QUARTER 2026 HIGHLIGHTS

- Net Sales remained in line with 1Q25, totaling Ps. 57,128 million.
- EBITDA remained in line with 1Q25, at Ps. 10,630 million with a margin of 18.6%.
- Net Income reached Ps. 3,792 million with a margin of 6.6%.

### COMMENTS FROM THE CHIEF EXECUTIVE OFFICER

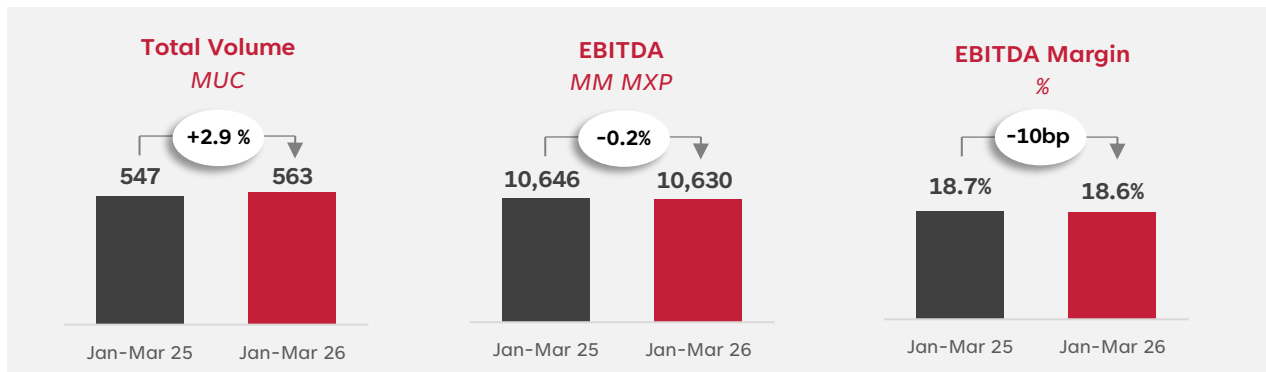
“During the first quarter of 2026, our consolidated results proved resilient amid a volatile environment. In Mexico, our results were in line with the previous year, however the higher excise tax placed added pressure on our performance for the period. Notably, our beverage business in the U.S. generated strong results, with growth in volume, an 8.3% increase in revenues and 9.9% higher EBITDA in local currency terms”, stated Arturo Gutiérrez, Chief Executive Officer of Arca Continental.

“Over the course of the year, we will remain focused on capturing profitable growth opportunities through affordability strategies, financial discipline and the strengthening of our commercial capabilities, supported by digital tools, to continue generating long-term value for our shareholders and stakeholders”, he added.



# Consolidated Results

Arca Continental reports its results across three regions: Mexico, U.S. and South America (Peru, Argentina and Ecuador), each of these comprising beverage and complementary businesses. Figures presented in this report were prepared in accordance with International Financial Reporting Standards or IFRS.



**Table 2: Consolidated Figures**

	1Q26	1Q25	Variation %
<b>Volume by category (MUC)</b>			
Colas	285.7	280.5	1.9
Flavors	102.7	101.5	1.2
<b>Sparkling Total Volume</b>	<b>388.4</b>	<b>381.9</b>	1.7
Water <sup>(1)</sup>	64.7	58.9	9.9
Still Beverages <sup>(2)</sup>	54.9	53.1	3.5
<b>Volume excluding Jug</b>	<b>508.0</b>	<b>493.9</b>	2.9
Jug	55.1	53.6	2.7
<b>Total Volume</b>	<b>563.1</b>	<b>547.5</b>	2.9
<b>Income Statement (MM MXP)</b>			
Net Sales <sup>(3)</sup>	57,128	57,039	0.2
EBITDA	10,630	10,646	-0.2
EBITDA Margin	18.6%	18.7%	-10 bp

<sup>(1)</sup>Includes all single-serve presentations of purified, flavored, and mineral water.

<sup>(2)</sup>Includes teas, sports drinks, energy drinks, juices, nectars, fruit, and alcoholic beverages.

<sup>(3)</sup>Net Sales not including Revenues outside the territory (OT) in USA.



# Financial Analysis

## INCOME STATEMENT

- Consolidated Net Sales for 1Q26 remained flat (increasing 8.8% on a currency-neutral basis) compared to 1Q25, reaching Ps. 57,128 million.
- Consolidated Sales Volume rose 2.9% in 1Q26 to 508.0 MUC, excluding jug water. Most notably, the water and stills categories grew 9.9% and 3.5%, respectively, during the quarter.
- Cost of Sales for the quarter decreased 0.9%, mainly due to the exchange rate effect on our U.S. dollar operations.
- In 1Q26, Gross Profit increased 1.4% to Ps. 26,791 million, reflecting a gross margin of 46.9%, 60 basis points higher than 1Q25.
- Selling and Administrative Expenses rose 2.1% to Ps. 19,008 million in the quarter as a result of higher marketing and maintenance expenses.
- In the quarter, Consolidated Operating Income was Ps. 7,891 million, 2.7% lower than 1Q25, representing an operating margin of 13.8%.
- Consolidated EBITDA for the quarter remained in line with 1Q25 (increasing 7.4% on a currency-neutral basis) to Ps. 10,630 million, registering an EBITDA margin of 18.6%, for a dilution of 10 basis points.
- In 1Q26, Comprehensive Cost of Financing was higher than the same period of the previous year, reaching Ps. 1,054 million, due to a higher net financial expense.
- Income Tax for 1Q26 totaled Ps. 2,187 million, reflecting an effective rate of 31.9%.
- This quarter, Net Income reached Ps. 3,792 million, a decrease of 8.5% and a net margin of 6.6%, for a contraction of 70 basis points when compared to 1Q25.

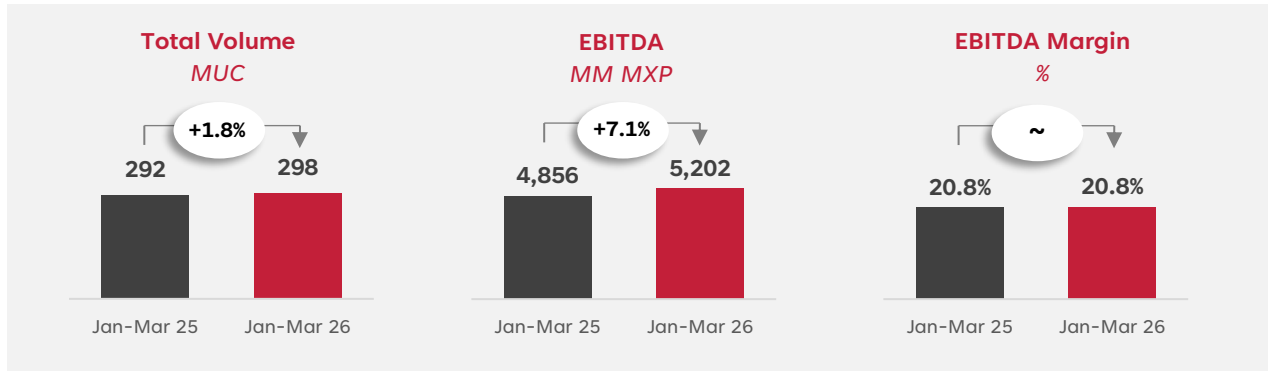
## BALANCE SHEET AND CASH FLOW STATEMENT

- Cash balance at the close of March 2026 was Ps. 36,055 million and total debt was Ps. 65,205 million, for a net debt position of Ps. 29,149 million. The Net Debt/EBITDA ratio was 0.58x.
- Net Operating Cash Flow was Ps. 8,080 million as of March 31, 2026.
- CAPEX for the period totaled Ps. 2,140 million, mainly allocated towards strengthening market execution with cold drink units and returnable packages, as well as expanding production and distribution capacities.



# Mexico

The Mexico region includes the results of the beverages and snacks businesses, as well as other businesses.



**Table 3: Mexico Data**

	1Q26	1Q25	Variation %
<b>Volume by Category (MUC)</b>			
Colas	170.8	169.7	0.6
Flavors	25.2	25.7	-2.0
<b>Sparkling Total Volume</b>	<b>196.0</b>	<b>195.5</b>	0.3
Water <sup>(1)</sup>	25.4	22.9	11.0
Still Beverages <sup>(2)</sup>	23.2	22.5	3.1
<b>Volume excluding jug</b>	<b>244.5</b>	<b>240.8</b>	1.6
Jug	53.0	51.5	2.8
<b>Total Volume</b>	<b>297.5</b>	<b>292.3</b>	1.8
<b>Mix (%)</b>			
Returnable	27.0%	27.3%	-0.3
Non-Returnable	73.0%	72.7%	0.3
Multi-serve	64.6%	64.6%	0.0
Single-serve	35.4%	35.4%	0.0
<b>Income Statement (MM MXP)</b>			
Net Sales	25,051	23,329	7.4
EBITDA	5,202	4,856	7.1
EBITDA Margin	20.8%	20.8%	0 bp

<sup>(1)</sup>Includes all single-serve presentations of purified, flavored, and mineral water.

<sup>(2)</sup>Includes teas, sports drinks, energy drinks, juices, nectars, fruit, and alcoholic beverages.



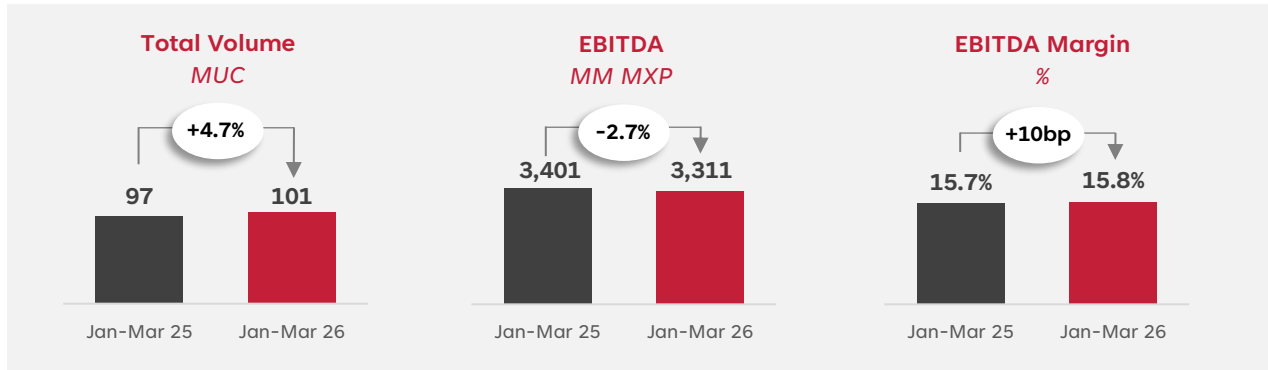
## OPERATING RESULTS FOR MEXICO

- Net Sales in Mexico were up 7.4% in the first quarter, reaching Ps. 25,051 million.
- During 1Q26, Sales Volume increased 1.6% reaching 244.5 MUC, excluding jug water, mainly driven by water and stills categories which grew by 11.0% and 3.1%, respectively.
- The average price per unit case excluding jug water was Ps. 94.7, an increase of 5.8%, resulting from selective price adjustments enabled by our digital platforms.
- EBITDA for Mexico increased 7.1% in the first quarter, to Ps. 5,202 million, representing a margin of 20.8%, in line with 1Q25.
- The modern trade channel grew 6.6%, driven by better performance in supermarkets and convenience stores, which rose 6.7% and 6.4%, respectively. Within these channels, our water category stands out, with increases of 21.1% in supermarkets and 10.8% in convenience stores.
- Coca-Cola Zero continued to register strong volume growth, increasing 28.5%, driven by the expansion of coverage and price differentiation versus Coca-Cola Original.
- During the first quarter, we strengthened coverage of returnable packages through promotions focused on the traditional and convenience store channels.
- During 1Q26, Tuali reached 64.7% of digital volume, reflecting a sustained adoption rate and establishing as a key enabler for commercial execution and customer engagement.
- As we approach the FIFA World Cup 2026™, we started our strategic activations with our “Sintamos Juntos” campaign, featuring limited-edition Coca-Cola Zero packaging and a focus on single-serve formats to strengthen brand visibility.
- The rapid hydration category increased 10.8%, driven by greater coverage within the traditional channel.



## United States

The U.S. region includes the beverage business of Arca Continental-Coca-Cola Southwest Beverages (AC-CCSWB) snacks businesses, as well as the vending business.



**Table 4: United States Data**

	1Q26	1Q25	Variation %
<b>Volume by Category (MUC)</b>			
Colas	46.2	44.2	4.4
Flavors	27.1	26.5	2.1
<b>Sparkling Total Volume</b>	<b>73.2</b>	<b>70.7</b>	<b>3.5</b>
Water <sup>(1)</sup>	11.1	9.8	13.6
Still Beverages <sup>(2)</sup>	17.1	16.4	4.5
<b>Total Volume</b>	<b>101.4</b>	<b>96.9</b>	<b>4.7</b>
<b>Mix (%)</b>			
Multi-serve	67.3%	65.8%	1.5
Single-serve	32.7%	34.2%	-1.5
<b>Income Statement (MM MXP)</b>			
Net Sales <sup>(3)</sup>	20,917	21,689	-3.6
EBITDA	3,311	3,401	-2.7
EBITDA Margin	15.8%	15.7%	10 bp

<sup>(1)</sup>Includes all single-serve presentations of purified, flavored, and mineral water.

<sup>(2)</sup>Includes teas, sports drinks, energy drinks, juices, nectars, and fruit beverages.

<sup>(3)</sup>Net Sales not including revenues outside the territory (OT) in USA.



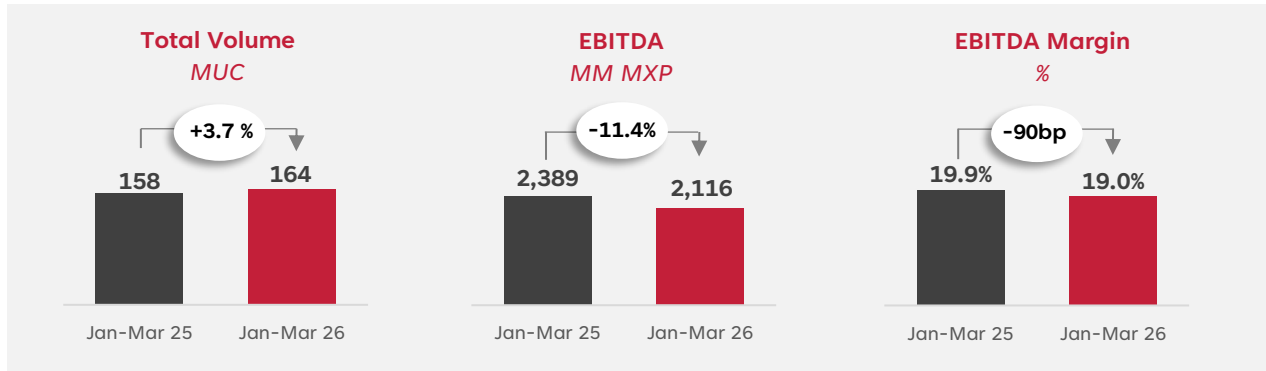
## OPERATING RESULTS FOR THE UNITED STATES

- In 1Q26, Net Sales for the U.S. region decreased 3.6% when compared to 1Q25 (up 12.6% in local currency) to Ps. 20,917 million.
- Sales Volume for the quarter reached 101.4 MUC, 4.7% higher than 1Q25, driven by strong results in all categories, namely water, stills and colas, with increases of 13.6%, 4.5% and 4.4%, respectively.
- In the quarter, EBITDA for the region totaled Ps. 3,311 million in 1Q26, a decrease of 2.7% (up 13.6% in local currency), registering a margin of 15.8%, representing an expansion of 10 basis points compared with 1Q25. This quarter has been the most profitable first quarter period since we started operations in these territories.
- In 1Q26, net price rose 3.5%, with a true rate increase of 5.0%. This increase was slightly offset by a change in mix towards higher volume formats.
- During the quarter, we added more than 95 new SKUs, with major launches such as Coca-Cola Cherry Float, Diet Coke Cherry and FLRT by Monster Energy, reinforcing our focus on portfolio innovation.
- The stills category increased 4.5%, driven by the strong results of BodyArmor LYTE, Monster and Gold Peak, which grew 19.3%, 15.7% and 7.0%, respectively, when compared to 1Q25.
- During 1Q26, our Suggested Order tool was successfully rolled out to more than 16 thousand customers, supported by the use of geospatial data for strategic customer prioritization, strengthening proactive demand planning.
- We launched the new Warehouse Review Tool 1.0, which provides real-time visibility of operations, accelerates decision-making and enables us to proactively address gaps within the supply chain.
- We continued advancing in our strategy for the FIFA World Cup 2026™, with activations and formats with commemorative designs for Coca-Cola Original, Coca-Cola Zero and Powerade.



## South America

The South America region includes the beverage businesses of Peru, Argentina and Ecuador, and the Inalecsa snacks business in Ecuador.



**Table 5: South America Data**

	1Q26	1Q25	Variation %
<b>Volume by Category (MUC)</b>			
Colas	68.7	66.5	3.4
Flavors	50.5	49.3	2.5
<b>Sparkling Total Volume</b>	<b>119.2</b>	<b>115.7</b>	3.0
Water <sup>(1)</sup>	28.2	26.2	7.6
Still Beverages <sup>(2)</sup>	14.6	14.2	2.9
<b>Volume excluding jug</b>	<b>162.0</b>	<b>156.1</b>	3.8
Jug	2.1	2.1	1.0
<b>Total Volume</b>	<b>164.1</b>	<b>158.2</b>	3.7
<b>Mix (%)</b>			
Returnable	29.1%	30.4%	-1.4
Non Returnable	70.9%	69.6%	1.4
Multi-serve	66.9%	68.1%	-1.1
Single-serve	33.1%	31.9%	1.1
<b>Income Statement (MM MXP)</b>			
Net Sales	11,159	12,021	-7.2
EBITDA	2,116	2,389	-11.4
EBITDA Margin	19.0%	19.9%	-90 bp

<sup>(1)</sup>Includes all single-serve presentations of purified, flavored, and mineral water.

<sup>(2)</sup>Includes teas, sports drinks, energy drinks, juices, nectars, fruit, and alcoholic beverages.



## OPERATING RESULTS FOR SOUTH AMERICA

- Net Sales for the South America region registered Ps. 11,159 million in 1Q26, with a decline of 7.2%.
- In 1Q26, Sales Volume for South America, excluding jug water, increased 3.8% to 162.0 MUC, as a result of higher volumes in Ecuador and Peru, slightly offset by a decline in Argentina.

### Peru

- In 1Q26, Sales Volume in Peru increased 8.2%, driven by growth across all categories.
- The operation in Peru achieved its highest volume level for a first quarter since our acquisition in 2015.
- During the quarter, all categories registered strong performance, namely water, colas and stills, increasing 15.8%, 9.0% and 8.4%.
- We continued strengthening our Tuali platform, reaching over 310 thousand customers, representing 68% of sales volume for the traditional channel, reflecting higher adoption of digital tools and more efficient execution.
- During the quarter we installed 11 thousand cold drink units, reaching a record high coverage of the traditional channel of 58%.
- An exclusive five-year distribution agreement was signed with Heineken, with nationwide operations starting in the first quarter of 2026.

### Ecuador

- In Ecuador, Sales Volume increased 5.3% in 1Q26 due to growth in all categories.
- In 1Q26, the water, stills and colas increased by 8.5%, 7.0% and 5.3%, respectively, reflecting a strong and balanced portfolio performance.
- Coca-Cola Zero registered exceptional growth of 20.4% during the quarter, driven by our affordability strategy, which expanded its presence at points of sale.
- During the quarter we launched Schweppes brand, expanding the portfolio and strengthening its presence through a value proposition aligned with consumer trends.
- In 1Q26, we installed more than 2,900 cold drink units, strengthening our market coverage.
- Tonicorp delivered low-single digit sales growth, and margin expansion in the first quarter, as we gained share in key categories, including yogurt, flavored milk, and ice cream.

### Argentina

- During the first quarter of 2026, Sales Volume in Argentina declined 8.5%.
- Within the stills category, Monster stood out with 14.0% growth.
- Our operation closed the quarter with digital sales volume of 79%, the highest level among all our operations.



# Other Businesses

- During the quarter, our snacks business in Mexico, Bokados, posted mid-single digit sales growth, driven by marketing campaigns, expansion of coverage and robust execution.
- During 1Q26, Wise, our snacks business in the United States, advanced its price-pack strategies and innovation efforts, with differentiated channel specific offerings and continued product innovation.
- Inalecsa, our snacks business in Ecuador, delivered margins expansion this quarter, maintained its market leadership, improved price management and added over 600 new customers.
- Our vending and micro markets business in Mexico, the United States, and Peru continued to advance operational excellence initiatives, platform expansion, and greater digital adoption throughout the first quarter.

# Sustainability

- For the fourth consecutive year, we were recognized in the S&P Sustainability Yearbook, which distinguishes the world’s top-performing companies based on environmental, social, and corporate governance criteria.
- Arca Continental was included in the Dow Jones Best-in-Class global index, which comprises the world’s top 300 companies for sustainable performance.





## Recent Events

- On March 24, 2026, the Annual Shareholders' Meeting approved a cash dividend of Ps. 4.28 per share, payable in one installment. This dividend was paid on April 8, 2026, and represented a payout ratio of 37% of retained earnings.
- Ulises Fernández de Lara, Director of Finance and Investor Relations, with a career at Arca Continental spanning more than 21 years, announced his retirement effective May 31, 2026, and will remain actively engaged to ensure an orderly transition.

### CONFERENCE CALL INFORMATION

Arca Continental will host a conference call to discuss these results on April 23, 2026 at 9:00 am Mexico/Monterrey time, 11:00 am New York time. A live webcast of this event will be available at [www.arcacontal.com](http://www.arcacontal.com) or via telephone using the following numbers:

To participate, please dial:

+1-800-245-3047 (U.S. participants)

+1-203-518-9765 (International participants)

Passcode: 36151

### About Arca Continental

Arca Continental produces, distributes, and markets beverages under The Coca-Cola Company brand, as well as snacks under the Bokados brand in Mexico, Inalecsa in Ecuador, and Wise and Deep River in the United States. With an outstanding history spanning more than 100 years, Arca Continental is the second-largest Coca-Cola bottler in Latin America, and one of the largest in the world. Through its Coca-Cola franchise, the Company serves more than 130 million people in the Northern and Western regions in Mexico, as well as in Ecuador, Peru, in the Northern region of Argentina, and in the Southwestern United States. Arca Continental is listed on the Mexican Stock Exchange under the ticker "AC". For more information about Arca Continental, please visit [www.arcacontal.com](http://www.arcacontal.com). This material may contain forward-looking statements regarding Arca Continental and its subsidiaries based on management's expectations. This information as well as statements regarding future events and expectations is subject to risks and uncertainties, as well as factors that could cause the results, performance and achievements of the Company to differ at any time. Such factors include changes in the general economic, political, governmental and commercial conditions both domestically and globally, as well as variations in interest rates, inflation rates, exchange rate volatility, tax rates, the demand for and the price of carbonated beverages, water, and the price of sugar and other raw materials used in the production of sparkling beverages, weather conditions and various others. As a result of these risks and factors, actual results could be materially different from the estimates provided; therefore, Arca Continental does not accept responsibility for any variations or for the information provided by official sources.



# Consolidated Income Statement

(Millions of Mexican pesos)

	1Q26	1Q25	Variation	
			MM MXP	%
<b>Net Sales</b>	<b>57,128</b>	<b>57,039</b>	89	0.2
Cost of Sales	30,337	30,616	-280	-0.9
<b>Gross Profit</b>	<b>26,791</b>	<b>26,422</b>	368	1.4
	46.9%	46.3%		
Selling Expenses	16,197	15,715	482	3.1
Administrative Expenses	2,811	2,895	-84	-2.9
<b>Total Costs</b>	<b>19,008</b>	<b>18,610</b>	397	2.1
	33.3%	32.6%		
Non Recurring Expenses	107	47	61	130.7
<b>Operating Income before other</b>	<b>7,676</b>	<b>7,766</b>	-90	-1.2
Other Income (Expenses) <sup>(1)</sup>	215	341	-126	-36.9
<b>Operating Income</b>	<b>7,891</b>	<b>8,106</b>	-216	-2.7
	13.8%	14.2%		
Interest Expense Net	-1,061	-727	-334	-46.0
Exchange Gain (Loss)	67	36	31	-85.2
Monetary position result	-59	-97	38	38.9
<b>Comprehensive Financial Results</b>	<b>-1,054</b>	<b>-788</b>	-266	-33.7
Share of net income of associates <sup>(2)</sup>	13	103	-90	-87.3
<b>Earnings Before Taxes</b>	<b>6,850</b>	<b>7,421</b>	-571	-7.7
Profit Taxes	-2,187	-2,375	189	-7.9
Non-controlling interest	-871	-902	30	3.4
<b>Net Profit</b>	<b>3,792</b>	<b>4,144</b>	-352	-8.5
	6.6%	7.3%		
Depreciation and amortization	2,632	2,493	138	5.5
<b>EBITDA</b>	<b>10,630</b>	<b>10,646</b>	-16	-0.2
<b>EBITDA Margin</b>	<b>18.6%</b>	<b>18.7%</b>		

EBITDA = Operating Income + Depreciation and Amortization + Non-Recurring Expenses

<sup>(1)</sup> Includes equity method from our participation in operational companies like Jugos del Valle, IEQSA and Bebidas Refrescantes de Nogales.

<sup>(2)</sup> Includes equity method from our participation in non-operational companies like PIASA, PetStar, Beta San Miguel, among others.



# Consolidated Balance Sheet

(Millions of Mexican pesos)

	March 31	December 31	Variation	
	26	25	MM MXP	%
<b>ASSETS</b>				
Cash and cash equivalents	36,055	28,573	7,483	26.2
Accounts receivable; Net	20,361	21,831	-1,470	-6.7
Inventories	14,878	14,360	519	3.6
Prepayments	1,835	1,567	267	17.0
<b>Total Current Assets</b>	<b>73,130</b>	<b>66,331</b>	<b>6,798</b>	<b>10.2</b>
Investments in shares and other investments	14,217	14,031	186	1.3
Property, plant and other equipment	87,733	87,709	24	0.0
Assets right of use	1,902	1,945	-43	-2.2
Other non current assets	125,149	124,466	683	0.5
<b>Total Assets</b>	<b>302,130</b>	<b>294,483</b>	<b>7,647</b>	<b>2.6</b>
<b>LIABILITIES</b>				
Short term bank loans	19,377	23,135	-3,758	-16.2
Suppliers	11,966	12,776	-810	-6.3
Short term lease	677	684	-7	-1.1
Accounts payable and taxes	33,983	25,245	8,738	34.6
<b>Total Current Liabilities</b>	<b>66,002</b>	<b>61,840</b>	<b>4,163</b>	<b>6.7</b>
Bank Loans and long term liabilities	45,827	39,206	6,621	16.9
Long term lease	1,290	1,308	-18	-1.4
Deferred income tax and others	29,169	28,926	242	0.8
<b>Total Liabilities</b>	<b>142,288</b>	<b>131,280</b>	<b>11,008</b>	<b>8.4</b>
<b>SHAREHOLDER´S EQUITY</b>				
Non controlled participation	32,518	33,267	-749	-2.3
Capital Stock	945	945	0	0.0
Retained Earnings	122,586	109,410	13,176	12.0
Net Profit	3,792	19,580	-15,788	-80.6
<b>Total Shareholders' Equity</b>	<b>159,841</b>	<b>163,202</b>	<b>-3,361</b>	<b>-2.1</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>302,130</b>	<b>294,483</b>	<b>7,647</b>	<b>2.6</b>



# Cash Flow Statement

(Millions of Mexican pesos)

	March 31	
	2026	2025
<b>Earnings Before Taxes</b>	<b>6,850</b>	<b>7,421</b>
Depreciation and amortization	2,632	2,493
Foreign exchange / Monetary position result	-8	61
Accrued interests	1,061	727
Gain on sale and fixed assets impairment	106	62
<b>Operating cash flow before taxes</b>	<b>10,641</b>	<b>10,764</b>
Cashflow generated/used in the operation	-2,562	-3,784
<b>Operating cashflow after working capital</b>	<b>8,080</b>	<b>6,980</b>
Investment Activities:		
Capital Expenditures and Investments (Net)	-2,102	-3,620
Financing Activities:		
Share repurchase program	23	100
Debt financing (amortization)	2,708	7,176
Paid interests	-1,435	-1,288
Other	-234	-223
Net cash flow from financing activities	1,062	5,765
<b>Net increase of cash and equivalents</b>	<b>7,040</b>	<b>9,126</b>
Change in Cash	443	-86
<b>Initial cash and equivalents balance</b>	<b>28,573</b>	<b>29,545</b>
<b>Final cash and equivalents balance</b>	<b>36,055</b>	<b>38,584</b>



# Additional Financial Information

## Information by Segments 1Q26

	Beverage Segments					Other	Eliminations	Total
	Mexico	USA	Peru	Argentina	Ecuador	Business <sup>(1)</sup>		
<b>Volume by Segment</b>	<b>297.5</b>	<b>101.4</b>	<b>93.1</b>	<b>32.9</b>	<b>38.1</b>			<b>563.1</b>
<b>Sales by Segment</b>	<b>23,425</b>	<b>18,871</b>	<b>5,624</b>	<b>2,306</b>	<b>2,720</b>	<b>4,794</b>	<b>-612</b>	<b>57,128</b>
<i>Intersegment Sales</i>	-341	0	-37	0	-4	-230	612	0
<b>Net Sales from intersegments</b>	<b>23,084</b>	<b>18,871</b>	<b>5,586</b>	<b>2,306</b>	<b>2,716</b>	<b>4,564</b>	<b>0</b>	<b>57,128</b>
<i>Operating Income</i>	3,867	2,591	1,023	28	196	185	0	7,891
<b>EBITDA</b>	<b>4,975</b>	<b>3,097</b>	<b>1,322</b>	<b>238</b>	<b>469</b>	<b>529</b>	<b>0</b>	<b>10,630</b>
EBITDA / Net Sales	21.6%	16.4%	23.7%	10.3%	17.3%	11.6%	0.0%	18.6%
<i>Non Recurring Expenses</i>	68	24	0	0	0	15	0	107
<i>Depreciation and amortization</i>	1,040	482	299	210	272	329	0	2,632
<i>Financial Income and Expenses</i>	-869	-17	-39	-88	-47	6	0	-1,054
<i>Share of net income of associates</i>	13	0	0	0	0	0	0	13
<i>Earnings Before Taxes</i>	3,012	2,574	984	-60	149	191	0	6,850
<b>Total Assets</b>	<b>136,202</b>	<b>102,781</b>	<b>40,513</b>	<b>11,954</b>	<b>21,203</b>	<b>17,103</b>	<b>-27,627</b>	<b>302,130</b>
<i>Investment in associates companies</i>	13,309	833	0	74	0	0	0	14,217
<b>Total Liabilities</b>	<b>199,565</b>	<b>35,265</b>	<b>9,668</b>	<b>1,735</b>	<b>6,197</b>	<b>10,090</b>	<b>-120,233</b>	<b>142,288</b>
<b>CAPEX</b>	<b>914</b>	<b>395</b>	<b>382</b>	<b>129</b>	<b>216</b>	<b>82</b>	<b>0</b>	<b>2,117</b>

<sup>(1)</sup> Others includes Food & Snacks Division, Vending and other subsidiaries not related to Beverage segments.



## Total Debt AC

	2026	2027	2028	2029	...	2032	2033	2034	Total
Debt Maturity Profile	16,375	10,151	3,079	12,697	0	13,622	6,233	3,048	65,205
% of Total	25.1%	15.6%	4.7%	19.5%	0.0%	20.9%	9.6%	4.7%	100.0%

Credit Rating	Local	Global	Outlook
Fitch	AAA(mex)	A	Stable
Moody's	Aaa.mx	A3	Stable
S&P	mxAAA	-	Stable

## Average exchange rate

	1Q26	1Q25	YoY
USD	17.51	20.46	-14.4%
PEN	5.18	5.53	-6.2%
ARS	0.01	0.02	-36.5%

## End of period exchange rate

	1Q26	4Q25	1Q25
USD	18.10	17.95	20.40
PEN	5.18	5.34	5.57
ARS	0.01	0.01	0.02